EISNERAMPER

THE NEW YORK WOMEN'S FOUNDATION, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2019 and 2018

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The New York Women's Foundation, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of The New York Women's Foundation, Inc. (the "Foundation"), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The New York Women's Foundation, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Eisner Amper LLP

EISNERAMPER LLP New York, New York October 29, 2020

Statements of Financial Position

	Decem	ber 31,
	2019	2018
ASSETS		
Cash and cash equivalents and restricted cash (Note A[4])	\$ 9,249,206	\$ 9,019,958
Pledges receivable, net	9,962,429	12,524,042
Investments	10,307,779	8,734,203
Prepaid expenses and other assets	205,192	192,450
Beneficial interest in charitable lead annuity trust	967,145	970,144
Software costs, net	3,150	8,550
Property and equipment, net	95,894	50,072
	\$ 30,790,795	\$ 31,499,419
	\$ 00,100,100	<u>\$61,400,410</u>
LIABILITIES	¢ 522.040	¢ 446.020
Accounts payable and accrued expenses	\$ 533,842 2 878 000	\$ 446,838 2 002 500
Grants payable	2,878,000	3,003,500
Funds received in advance	-	53,506
Deferred rent obligation	101,965	128,873
Total liabilities	3,513,807	3,632,717
Commitments and contingency (Note J)		
NET ASSETS		
Without donor restrictions:		
Undesignated	10,572,612	11,548,931
Board-designated endowment	6,804,985	5,928,682
Total net assets without donor restrictions	17,377,597	17,477,613
With donor restrictions:		
Purpose restrictions	7,198,302	7,261,000
Time-restricted for future periods	901,494	1,328,494
Perpetual in nature	1,799,595	1,799,595
Total net assets with donor restrictions	9,899,391	10,389,089
	0,000,001	
Total net assets	27,276,988	27,866,702
	\$ 30,790,795	<u>\$31,499,419</u>

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Statements of Activities

			Year Ended December 31	Ended ber 31.		
		2019			2018	
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Public support and revenues: Public support						
contributions	\$ 7,467,479	\$ 1,378,186	\$ 8,845,665	\$ 10,246,966	\$ 2,882,100	\$ 13,129,066
Foundation grants	1,350,043	2,050,077	3,400,120	538,708	5,715,598	6,254,306
Revenue from special events: "Celebrating Women" (net of direct benefits to donors of \$237,074 in 2019 and \$149,190 in 2018)	1,670,800	ı	1,670,800	1,479,281	ı	1,479,281
Fall Gala/A Starlight Dinner (net of direct benefits to donors of \$120,688 in 2019 and \$96,948 in 2018)	435,043	•	435,043	468,247	ı	468,247
Neighborhood Dinner (net of direct benefits to donors of \$100,059 in 2019 and \$49,604 in 2018)	73,799	•	73,799	160,002	ı	160,002
Donated goods and services Change in value of beneficial interest in charitable annuity lead annuity trust	21,600	48,878	21,600 48,878	164,770	48,550	164,770 48,550
Total public support	11,018,764	3,477,141	14,495,905	13,057,974	8,646,248	21,704,222
Revenues: Administrativa fee	107 01		10 797	22 26N		22 260
Pass-through ordinary loss from LLCs	(136,572)		(136,572)	(45,686)		(45,686)
Interest and dividend income, net	136,261	48,635	184,896	110,513	40,425	150,938
Net realized and unrealized gains (losses) on investments	1,082,914	450,262	1,533,176	(431,884)	(198,561)	(630,445)
Total revenues	1,095,400	498,897	1,594,297	(344,797)	(158,136)	(502,933)
Total public support and revenues before net assets released from restrictions Net assets released from restrictions	12,114,164 4,465,736	3,976,038 (4,465,736)	16,090,202 -	12,713,177 3,279,847	8,488,112 (3,279,847)	21,201,289 -
Total public support and revenues	16,579,900	(489,698)	16,090,202	15,993,024	5,208,265	21,201,289
Expenses:						
Program services: Grants and awards and other related services	13,586,860		13,586,860	13,804,229	I	13,804,229
Supporting services:						
General and administrative Fund-raising	1,530,522 1,562,534		1,530,522 1,562,534	1,679,702 2,209,717	1 1	1,679,702 2,209,717
Total supporting services	3,093,056	'	3,093,056	3,889,419	•	3,889,419
Total expenses	16,679,916	'	16,679,916	17,693,648	ľ	17,693,648
Change in net assets Net assets, beginning of year	(100,016) 17,477,613	(489,698) 10,389,089	(589,714) 27,866,702	(1,700,624) 19,178,237	5,208,265 5,180,824	3,507,641 24,359,061
Net assets, end of year	\$ 17,377,597	\$ 9,899,391	\$ 27,276,988	\$ 17,477,613	\$ 10,389,089	\$ 27,866,702

See notes to financial statements.

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Statement of Functional Expenses Year Ended December 31, 2019 (with summarized financial information for 2018)

	Program Expenses	S	Supporting Services	Ş	Tc	Total
	Grants, Awards and Related Services	General and Administrative	Fund- Raising	Total Supporting Services	2019	2018
Grants and awards	\$ 10.124.400	- \$	ч 9	ч 9	\$ 10.124.400	\$ 11.018.825
Salaries and wages			\$870,878	\$1,739,744	3,351,013	3,324,967
Payroll taxes and employee benefits	341,743	•	185,929	376,465	718,208	662,284
Proressional and consulting rees (including in-kind contributions of \$21,600 and \$164,770 in 2019 and 2018, respectively)	1,027,946	3 276,178	253,115	529,293	1,557,239	1,560,786
Office supplies and expenses	38,619	9 10,982	37,934	48,916	87,535	166,862
Printing and publications	38,374	t 1,555	25,753	27,308	65,682	41,480
Postage and delivery	15,944	t 974	1,659	2,633	18,577	26,944
Travel, meetings and conferences	129,672	2 7,058	18,883	25,941	155,613	160,766
Promotion and advertising	5,768	•	•	•	5,768	100
Computer expense	20,530	17,399	14,842	32,241	52,771	153,937
Occupancy and utilities	147,399		79,668	158,918	306,317	310,259
Catering expenses		•	457,821	457,821	457,821	295,742
Telephone	10,861	l 6,057	5,907	11,964	22,825	24,112
Miscellaneous	13,252	2 14,289	23,740	38,030	51,281	69,286
Dues and subscriptions	31,358	3 28,582	9,725	38,307	69,665	51,600
Repair and maintenance		- 10,668		10,668	10,668	22,065
Equipment rental	5,405	5,014	3,208	8,222	13,627	11,400
Total expenses before depreciation, amortization and bad debts expense Depreciation and amortization	13,562,540 24,320	0 1,517,408 13,114	1,989,062 13,145 18,148	3,506,470 26,259 18,148	17,069,010 50,579 18.148	17,901,415 27,975 60.000
Total expenses	13,586,860	1,530,522	2,020,355	3,550,877	17,137,737	17,989,390
Less: direct benefits to donors			(457,821)	(457,821)	(457,821)	(295,742)
Total expenses per statements of activities	\$ 13,586,860	<u> </u>	\$ 1,562,534	\$ 3,093,056	\$ 16,679,916	\$ 17,693,648

See notes to financial statements.

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Statement of Functional Expenses Year Ended December 31, 2018

	Program Expenses	Sup	Supporting Services	Se	
	Grants, Awards and Related Services	General and Administrative	Fund- Raising	Total Supporting Services	Total
Grants and awards Salaries and wages Payroll taxes and employee benefits	<pre>\$ 11,018,825 1,512,420 301,273</pre>	\$ 26,725 124,841	\$ 1,185,822 236,170	\$ 1,812,547 361,011	\$ 11,018,825 3,324,967 662,284
Professional and consulting fees (including in-kind contributions of \$164,770) Office supplies and expenses	588,500 27,883	680,373 36,408	291,913 102,571	972,286 138,979	1,560,786 166,862
Printing and publications Postage and delivery Travel meetings and conferences	5,435 2,578 33.286	1,555 1,832 18 161	34,490 22,534 100 310	36,045 24,366 127 480	41,480 26,944 160 766
Promotion and advertising	73 000				153 037
Occupancy and utilities Catering expenses	154,317	50,539	105,403	155,942 295 742	310,259
Telephone	11,993	3,928	8,191	12,119	24,112
Miscellaneous expense Dues and subscriptions	18,475 25,576	32,889 8.357	17,922 17,667	50,811 26,024	69,286 51,600
Repairs and maintenance Equipment rental	10,975 5,670	3,594 1,857	7,496 3,873	11,090 5,730	22,065 11,400
Total expenses before depreciation, amortization and bad debts expense Depreciation and amortization Bad debts expense	13,790,315 13,914	1,615,145 4,557 60,000	2,495,955 9,504	4,111,100 14,061 60,000	17,901,415 27,975 60,000
Total expenses	13,804,229	1,679,702	2,505,459	4,185,161	17,989,390
Less: direct benefits to donors		'	(295,742)	(295,742)	(295,742)
Total expenses per statements of activities	\$ 13,804,229	\$ 1,679,702	\$ 2,209,717	\$ 3,889,419	\$ 17,693,648

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Statements of Cash Flows

		Year E Decemi	
		2019	2018
Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets to net cash	\$	(589,714)	\$ 3,507,641
provided by (used in) operating activities: Depreciation and amortization Bad debts expense Net realized and unrealized (gains) losses on investments Changes in:		50,579 18,148 (1,533,176)	27,975 60,000 630,445
Pledges receivable, net Prepaid expenses and other assets Beneficial interest in charitable annuity lead trust Accounts payable and accrued expenses Grants payable Funds received in advance Deferred rent obligation		2,543,465 (12,742) 2,999 87,004 (125,500) (53,506) (26,908)	(11,086,075) 72,452 (5,319) 59,142 2,935,500 31,006 (18,604)
Net cash provided by (used in) operating activities		360,649	(3,785,837)
Cash flows from investing activities: Purchases of investments Proceeds from sales of investments Purchases of property and equipment	_	(2,157,068) 2,116,668 (91,001)	(2,443,867) 2,155,421 (18,488)
Net cash used in investing activities Net change in cash, cash equivalents, and restricted cash Cash, cash equivalents, and restricted cash, beginning of year		(131,401) 229,248 9,019,958	(306,934) (4,092,771) 13,112,729
Cash, cash equivalents, and restricted cash, end of year	\$	9,249,206	<u>\$ 9,019,958</u>
Supplemental disclosures of cash flow information: In-kind services Unrelated business income taxes paid	\$ \$	21,600 8,000	<u>\$ 164,770</u> <u>\$ -</u>

Notes to Financial Statements December 31, 2019 and 2018

NOTE A - THE FOUNDATION AND ITS SIGNIFICANT ACCOUNTING POLICIES

[1] The Foundation:

The New York Women's Foundation, Inc. (the "Foundation"), formed in 1987 and incorporated in New York, is a cross-cultural alliance of women catalyzing partnerships and leveraging human and financial capital to achieve sustained economic security and justice for women and girls in New York City. The Foundation strategically funds organizations and programs that move women and families toward long-term economic security, health and stability through individual transformation and systemic change. The Foundation responds directly to community needs and is often one of the first institutions to support women-led, community-based nonprofits. The Foundation supports organizations and programs that apply gender, racial, economic and social-justice lenses to their work and express an understanding and willingness to work toward eradicating the root causes of poverty. Additionally, the Foundation mobilizes hearts, minds and resources to create an equitable and just future for women, families and communities in New York City.

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code") and is not a private foundation under Section 509(a) of the Code. It is also exempt from state and local taxes under comparable laws.

[2] Basis of accounting:

The financial statements of the Foundation have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America ("U.S. GAAP"), as applicable to not-for-profit organizations.

[3] Use of estimates:

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, public support and revenues and expenses, as well as the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

[4] Cash, cash equivalents, and restricted cash:

The Foundation's policy is to classify all liquid investments with original maturities of three months or less when purchased as cash equivalents. The Foundation has classified amounts that are not available for use in its operations as restricted cash. At December 31, 2019 and 2018, respectively, the Foundation's cash included balances of \$2,422,619 and \$749,942 that were restricted for a fiscal sponsorship program and the New York City Fund for Girls and Young Women of Color Initiative, respectively (see Note A[14] and Note H).

[5] Investments:

The Foundation's investments in equity and fixed income securities are reported at their fair values at yearend in the statements of financial position, based on quoted market prices.

During 2018, the Foundation made a program-related investment in a Limited Liability Company ("LLC"). In 2019, the Foundation made an additional program-related investment in another LLC. Both are reported at their estimated fair value, as determined by the investment managers.

Notes to Financial Statements December 31, 2019 and 2018

NOTE A - THE FOUNDATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[5] Investments: (continued)

The Foundation's investments, in general, are subject to various risks, such as interest-rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of those securities could occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Investment transactions are recorded on a trade-date basis. Realized gains and losses on investments sold, and unrealized appreciation and depreciation on investments held, are reported in the statements of activities as increases or decreases in net assets without donor restrictions unless their use is restricted by donors. Realized gains and losses on investments are determined by comparison of the cost basis at the time of acquisition to the proceeds at the time of disposition. Unrealized gains and losses on investments are determined by comparing the investment's cost to the fair value at the end of each year. The earnings from dividends and interest are recognized when earned.

Donated securities are recorded at their estimated fair values at the dates of donation. The Foundation's policy is to sell the donated securities immediately, and, accordingly, for purposes of the statements of cash flows, donated securities and the proceeds generated from their sale are included as operating activities.

Investment expenses include the services of bank trustees, investment managers and custodians. The balances of investment advisory fees disclosed in Note D are those specific fees charged by the Foundation's various investment managers in each year; however, they do not include those fees that are embedded in various investment transactions.

[6] Beneficial interest in a charitable lead annuity trust:

Contribution revenue for the charitable lead annuity trust was recognized upon the establishment of the agreement, at the fair value of the estimated future receipts, discounted for the estimated time period necessary to complete the agreement. Gains or losses resulting from changes in actuarial assumptions and accretions of the discount are recorded as increases or decreases in the respective net-asset class in the statements of activities.

On December 31, 2013, the Foundation became the beneficiary of an irrevocable charitable lead annuity trust (the "Trust"). Under the Trust agreement, the Foundation is entitled to receive annual annuity payments for fifteen years. The funds in the Trust are managed by an unrelated trustee. The original donated value of the Trust was \$1,500,000 and is included at the fair value of the estimated future receipts, adjusted for present value, in the statements of financial position. During 2019 and 2018, the Foundation recognized as revenue within net assets with donor restrictions, the change in present value in the Trust of \$48,878 and \$48,550, respectively. Actual annuity payments of \$51,877 and \$43,231 were received during 2019 and 2018, respectively. The estimated fair value of the Trust as of December 31, 2019 and 2018 was \$967,145 and \$970,144, respectively.

[7] Prepaid expenses:

Amounts expended in relation to each following year's "Celebrating Women" breakfast are reported as part of prepaid expenses in the statements of financial position.

Notes to Financial Statements December 31, 2019 and 2018

NOTE A - THE FOUNDATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[8] Property and equipment:

Property and equipment are stated at their original costs at dates of acquisition, or, if contributed, at their fair values at the dates of donation net of accumulated depreciation and amortization. The Foundation capitalizes equipment and furniture and fixtures with a cost of \$2,000 or more and leasehold improvements with a cost of \$5,000 or more, whereas minor costs of repair and maintenance are expensed as incurred. Depreciation of equipment and furniture and fixtures is provided using the straight-line method over the estimated useful lives of the assets, ranging from three to ten years. Amortization of leasehold improvements is provided using the straight-line method over the remaining lease term, or the useful lives of the improvements, whichever is shorter.

Management evaluates the recoverability of the investment in long-lived assets on an on-going basis and recognizes any impairment in the year of determination. Long-lived assets were tested for impairment as of December 31, 2019 and 2018, respectively, and in the opinion of management, there were no impairments. It is reasonably possible that relevant conditions could change in the near term and necessitate a change in management's estimate of the recoverability of these assets.

[9] Software costs:

The costs incurred for the purchase of software and upgrades that result in additional functionality are capitalized in amounts over \$10,000. Costs relating to operation and content are expensed as incurred. Capitalized software costs are amortized over a three-year expected life using the straight-line method. At each year-end, capitalized software costs are reported in the statements of financial position net of accumulated amortization of \$23,850 and \$18,450, respectively.

[10] Accrued vacation:

Based on their tenure, the Foundation's employees are entitled to be paid for unused vacation time, for a period of up to 10 days, in the event that employees leave the Foundation. Accordingly, at each year-end, the Foundation must recognize a liability for the amount that would be incurred if employees with such unused vacation time were to leave. At December 31, 2019 and 2018, this accrued vacation obligation was approximately \$107,000 and \$80,000, respectively, and was reported as a part of accounts payable and accrued expenses in the statements of financial position.

[11] Deferred rent obligation:

For financial reporting purposes, the aggregate minimum rent expense is recognized using the straight-line method over the term of the lease. The accumulative difference between rent expense incurred by the Foundation and the rental amounts actually paid, which is attributable to scheduled rent increases and rent abatement, is reported as deferred rent obligation in the statements of financial position. At December 31, 2019 and 2018, deferred rent obligation was approximately \$102,000 and \$129,000, respectively.

[12] Net assets:

(i) Net Assets Without Donor Restrictions:

Net assets without donor restrictions represent those resources that are not subject to donor restrictions and are available for current operations. The Foundation's board-designated endowment fund, is subject to other uses at the discretion of the Board of Directors and is presented as without donor restrictions, as there are no donor restrictions on the use of these assets.

Notes to Financial Statements December 31, 2019 and 2018

NOTE A - THE FOUNDATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[12] Net assets: (continued)

(ii) Net Assets With Donor Restrictions:

Net assets with donor restrictions represent those resources that are subject to donor imposed restrictions, such as specific purposes and/or a period of time. Also included within net assets with donor restrictions are donor restrictions that are perpetual in nature and subject to the requirements of the New York Prudent Management of Institutional Funds Act ("NYPMIFA"). These donors have stipulated that those resources be maintained in perpetuity with the resultant income and net capital appreciation arising from the underlying assets to be used in satisfaction of the wishes of those donors. When a donor restriction expires, that is, when a stipulated time restriction ends, or a purpose restriction is accomplished, or funds are appropriated through an action of the Board of Directors, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statements of activities as "net assets released from restrictions."

[13] Revenue recognition:

(i) Contributions, grants and pledges:

Contributions and grants are recognized as revenue upon receipt of cash or other assets, or of unconditional pledges. Contributions are reported as "with donor restrictions" if they are received with donor stipulations or time considerations as to their use. Conditional contributions are recognized when the donor's conditions have been met. Contributions to be received over periods longer than a single year are discounted at an interest rate commensurate with the risk involved. An allowance for uncollectible pledges receivable is provided, using management's estimate of potential defaults.

(ii) Special events:

Gross proceeds paid by attendees at special events held as fundraising activities represents contribution revenue, as well as the payment of the direct cost of the benefits received by the attendee at the event. Special-event income is reported net of the direct benefits to donors. Special event revenues, other than contributions, applicable to a current year are recognized as revenue in the year a special event takes place. Special event revenue received for a future year's event is deferred and recognized when the event takes place.

(iii) Administrative management fees:

Administrative fees include management fees charged by the Foundation for financial administration of fiscal sponsorship programs and on grants received to cover administrative overhead costs. These amounts have been included in the statements of activities.

(iv) Donated goods and services:

For recognition of donated services in the Foundation's financial statements, such services must: (i) create or enhance non-financial assets; and (ii) typically need to be acquired if not provided by donation. Additionally, recognition of donated services must: (i) require a specialized skill; and (ii) be provided by individuals possessing these skills. Donated goods and services are recorded as without donor restrictions unless the donor has restricted the donated assets for a specific purpose. Donated goods and services are reported as both contributions and offsetting expenses in the statements of activities (see Note F).

Notes to Financial Statements December 31, 2019 and 2018

NOTE A - THE FOUNDATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[14] Fiscal-sponsorship programs:

During 2014, the Foundation established a fiscal-sponsorship program for an unincorporated not-for-profit associations whose work is consistent with the Foundation's mission and exempt purpose. The Foundation has variance power over funds received and collects a range of 4% through 8% management fee on contributions received for the fiscal-sponsorship projects. Contribution revenue received in conjunction with these programs amounted to \$186,620 and \$547,200 and amounts expended for these program activities and reimbursable fees were \$274,865 and \$191,968 during 2019 and 2018, respectively. These amounts have been included in the statements of activities.

As of December 31, 2019 and 2018, the Foundation's restricted cash balance included \$146,184 and \$234,429, respectively, of funds maintained on behalf of these programs.

[15] Functional allocation of expenses:

The cost of providing the Foundation's various programs and supporting services have been summarized on a functional basis in the statements of activities. The statements of functional expenses present expenses by functional and natural classification. Accordingly, direct costs have been functionalized within program and supporting services based on the nature of the expense. Indirect costs have been allocated on the basis of time allocation and effort.

[16] Grants and awards:

Unconditional grants and awards are recognized as expenses in the financial statements at the time of approval. Grants and awards approved, but not yet paid are recognized as grants payable at each year-end. All amounts reported as grants payable at each year-end are payable within twelve months.

[17] Income taxes:

The Foundation is subject to the provisions of the Financial Accounting Standards Board's (the "FASB") Accounting Standards Codification ("ASC") Topic 740, *Income Taxes*, as it relates to accounting and reporting for uncertainty in income taxes. Because of the Foundation's general tax-exempt status, management believes ASC Topic 740 has not had, and is not expected to have, a material impact on the Foundation's financial statements.

Subsequent to December 31, 2019, the provision in the tax code requiring the Foundation to remit a tax attributable to transportation fringe benefits was repealed retroactively to December 31, 2017, thereby eliminating the Foundation's obligation for this tax. The Foundation will file for a claim of refund for any taxes paid subsequent to December 31, 2017 relating to transportation fringe benefits.

Notes to Financial Statements December 31, 2019 and 2018

NOTE A - THE FOUNDATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[18] Adoption of accounting pronouncements:

(i) Revenue from Contracts with Customers:

In May 2014, the FASB issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. ASU 2014-09 requires an entity to recognize revenue depicting the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 will also result in enhanced revenue related disclosures. As a result of recent deferrals due to Covid-19, the new standard is effective for calendar years beginning after December 15, 2019. The Foundation has early adopted this pronouncement for its year ended December 31, 2019. The standard permits the use of either the retrospective or cumulative effect transition method. Analysis of various provisions of this standard resulted in no significant changes in the way the Foundation recognized revenue, and therefore no changes to the previously issued audited financial statements was required on a retrospective basis.

(ii) Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made:

In June 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities*, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This standard provides a framework for evaluating whether grants should be accounted for as exchange transactions or as non-exchange transactions. For non-exchange transactions, the new guidance clarifies whether arrangements are conditional or unconditional. The standard is effective for years beginning after December 15, 2018 for entities receiving resources, and accordingly the Foundation adopted this for the year ended December 31, 2019. The standard is required to be adopted on a modified prospective basis. Analysis of various provisions of this standard resulted in no significant changes in the way the Foundation recognized revenue. The standard for entities providing resources is effective for years beginning after December 15, 2019, and management is in the process of assessing the impact of this portion of the ASU on the financial statements.

(iii) Disclosure Requirements for Fair Value Measurements:

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820) Disclosure Framework-Changes to the Disclosure Requirements for Fair Value Measurements*, which modified the disclosure requirements for fair value measurements and is effective for years beginning after December 15, 2019, with early adoption permitted. The effect of adopting this accounting guidance will result in the removal or modification of certain fair value measurement disclosures presented in the Foundation's financial Statements. The Foundation early adopted this pronouncement as of December 31, 2019, which under U.S. GAAP is a change in accounting principle requiring retroactive application in the financial statements for all periods presented.

[19] Upcoming accounting principle:

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which will require entities to recognize lease assets and lease liabilities (related to leases previously classified as operating under previous U.S. GAAP) on the statements of financial position. The ASU will be effective commencing December 15, 2021. Management is in the process of assessing the impact of this ASU on the Foundation's financial statements.

Notes to Financial Statements December 31, 2019 and 2018

NOTE A - THE FOUNDATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[20] Reclassification:

Certain amounts in the prior-year's financial statements have been reclassified to conform to the currentyear's presentation.

[21] Subsequent events:

The Foundation evaluated subsequent events through October 29, 2020, the date on which the financial statements were available to be issued.

NOTE B - PLEDGES RECEIVABLE

At each year-end, pledges receivable consisted of the following:

	December 31,				
	2019	2018			
Less than one year One to five years	\$ 8,611,406 1,460,000	\$ 10,553,677 2,105,000			
Reduction of pledges due in excess of one year to present value, at a rate of 1.5%	10,071,406 (42,977)	12,658,677 (74,635)			
Less: allowance for doubtful collections	10,028,429 (66,000)	12,584,042 (60,000)			
	\$ 9,962,429	\$ 12,524,042			

During 2019 and 2018, the Foundation received contributions from a donor that represented approximately 51% and 72% of total contributions received, respectively. In addition, the Foundation wrote-off uncollectible pledges receivable of \$12,148 and \$54,923 against its allowance in 2019 and 2018, respectively.

NOTE C - CONDITIONAL PROMISES TO GIVE

On December 19, 2019, the Foundation received a matching challenge grant for \$111,000 from an unrelated organization for the grant period of January 1, 2020 through December 31, 2020. The grant is to be used for educational purposes consistent with the Foundation's mission. The grant will be recorded as revenue as the Foundation meets the conditions of the agreement.

Notes to Financial Statements December 31, 2019 and 2018

NOTE D - INVESTMENTS AND BENEFICIAL INTEREST IN A CHARITABLE LEAD ANNUITY TRUST

At each year-end, investments consisted of the following:

		Decem	ber 31,	
	20	19	201	18
	Fair Value	Cost	Fair Value	Cost
U.S. government securities Common and preferred stocks Corporate bonds Limited liability companies	\$ 1,059,563 6,638,569 1,791,905 817,742	\$ 1,030,229 5,083,427 1,759,810 817,742	\$ 179,554 5,570,213 2,530,122 454,314	\$ 180,661 5,320,912 2,550,506 454,314
	\$10,307,779	\$ 8,691,208	\$ 8,734,203	\$ 8,506,393

During each year, investment earnings and losses consisted of the following:

	Year I Decem	
	2019	2018
Interest and dividends Pass-through ordinary loss from LLCs Investment advisory fees	\$ 242,850 (136,572) (57,954)	\$ 202,489 (45,686) (51,551)
	48,324	105,252
Realized gains Unrealized gains (losses)	144,415 1,388,761	308,410 (938,855)
	1,533,176	(630,445)
	\$ 1,581,500	\$ (525,193)

ASC Topic 820, *Fair Value Measurements*, establishes a three-level valuation hierarchy of fair-value measurements. These valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions. These two types of inputs create the following fair-value hierarchy:

- Level 1: Valuations are based on observable inputs that reflect quoted market prices in active markets for identical assets, at the reporting date.
- Level 2: Valuations are based on: (i) quoted prices for similar assets in active markets; or (ii) quoted prices for those assets, or similar assets, in markets that are not active; or (iii) pricing inputs other than quoted prices that are directly or indirectly observable at the reporting date.
- Level 3: Valuations are based on pricing inputs that are unobservable and include situations where there is little, if any, market activity for the assets, or the assets cannot be independently valued.

Notes to Financial Statements December 31, 2019 and 2018

NOTE D - INVESTMENTS AND BENEFICIAL INTEREST IN A CHARITABLE LEAD ANNUITY TRUST (CONTINUED)

The availability of market data is monitored to assess the appropriate classification of financial instruments within the fair-value hierarchy. Changes in economic conditions or valuation techniques may require the transfer of financial instruments from one level to another. In such instances, the transfer is reported at the beginning of the reporting period.

The following tables summarize the fair values of the Foundation's investments and charitable lead annuity trust at each year-end, in accordance with the FASB's ASC Topic 820 valuation levels:

		Decembe	r 31, 2019	
	Level 1	Level 2	Level 3	Total
U.S. government securities	\$ 1,059,563	\$ -	\$-	\$ 1,059,563
Common and preferred stock	6,638,569	-	-	6,638,569
Corporate bonds	-	1,791,905	-	1,791,905
Limited liability companies			817,742	817,742
Total investments	7,698,132	1,791,905	817,742	10,307,779
Beneficial interest in a charitable lead annuity trust			967,145	967,145
Total	\$ 7,698,132	<u>\$ 1,791,905</u>	<u>\$ 1,784,887</u>	<u>\$ 11,274,924</u>

			Decembe	r <mark>31</mark> ,	2018	
	Level 1	_	Level 2	L	evel 3	Total
U.S. government securities Common and preferred stock Corporate bonds Limited liability company	\$ 179,554 5,570,213 - -	\$	- 2,530,122 -	\$	- - 454,314	\$ 179,554 5,570,213 2,530,122 454,314
Total investments	5,749,767		2,530,122		454,314	8,734,203
Beneficial interest in a charitable lead annuity trust	 				970,144	 970,144
Total	\$ 5,749,767	\$	2,530,122	\$1	,424,458	\$ 9,704,347

Notes to Financial Statements December 31, 2019 and 2018

NOTE D - INVESTMENTS AND BENEFICIAL INTEREST IN A CHARITABLE LEAD ANNUITY TRUST (CONTINUED)

During December 31, 2019 and 2018, the Foundation purchased \$500,000 securities which are considered Level 3 investments.

The following table lists investment redemption terms as of December 31, 2019:

	Fair	Unfunded	Redemption	Redemption
	Value	Commitments	Frequency	Notice Period
Limited liability companies	\$ 817,742	None	Only upon liquidation of investments	N//A

The following provides information on the valuation techniques and nature of significant unobservable inputs used to determine the value of Level 3 assets are as follows:

Туре	Fair Value	Valuation Technique	Significant Unobservable Inputs	Range
Limited liability companies	\$ 817,742	Market approach through consensus pricing	Offered quotes	N/A
Charitable lead annuity trust	\$ 967,145	Income approach through discounted future cash flows	Growth rate/ discount rate	5%

NOTE E - PROPERTY AND EQUIPMENT

At each year-end, property and equipment consisted of the following:

	December 31,			
	_	2019		2018
Equipment	\$	145,175	\$	145,175
Furniture and fixtures		65,769		65,769
Leasehold improvements		180,889		89,888
		391,833		300,832
Less: accumulated depreciation and amortization		(295,939)		(250,760)
	\$	95,894	\$	50,072

NOTE F - DONATED SERVICES

[1] Volunteer services:

A substantial number of volunteers have donated significant amounts of their time to the Foundation to attend meetings, participate in training and make site visits in connection with the Foundation's grant-making activities. These contributed services have been valued at the standard market rates that would have been incurred by the Foundation to obtain them. During 2019 and 2018, the Foundation received donated services for its grant-making programs valued at \$21,600 and \$71,250, respectively.

Notes to Financial Statements December 31, 2019 and 2018

NOTE F - DONATED SERVICES (CONTINUED)

[1] Volunteer services: (continued)

The Foundation uses volunteers to assist with other support services related to the Foundation's program activities. These volunteer services do not satisfy the criteria under U.S. GAAP for valuation and recognition in the accompanying financial statements.

[2] Donated legal services:

During 2018, the Foundation received donated legal services with a fair value of \$93,520. There were no donated legal services during 2019.

NOTE G - RETIREMENT PLAN

The Foundation has a Section 403(b) tax-deferred annuity retirement plan. The plan covers all employees who have been employed by the Foundation for a minimum of one year. During the year, the Foundation increased its discretionary contribution from 5% to 10% (with a threshold of \$10,000 for the year). Employee contributions are voluntary and are determined on an individual basis, limited to the maximum amount allowable under federal tax regulations.

The Foundation contributes a discretionary percentage of an employee's gross salary for each eligible participant. Contributions for 2019 and 2018 were \$177,632 and \$168,495, respectively.

NOTE H - NET ASSETS WITH DONOR RESTRICTIONS

At each year-end, net assets with donor restrictions consisted of the following:

	December 31,		
	2019	2018	
Purpose restricted:			
Grant-making	\$ 168,023	\$ 232,500	
Girls and Young Women of Color (GYWC)	4,051,389	3,413,865	
Me too movement	1,232,667	1,949,000	
Art for justice fund	400,000	583,900	
CR2PI sponsorship project	297,251	403,660	
Other programs	19,136	12,592	
	6,168,466	6,595,517	
Subject to appropriation:			
Accumulated earnings on endowment funds	1,029,836	665,483	
Total purpose restrictions	7,198,302	7,261,000	
Restricted for future periods	901,494	1,328,494	
Perpetual in nature:			
Operating needs	1,799,595	1,799,595	
	<u>\$ 9,899,391</u>	<u>\$ 10,389,089</u>	

Notes to Financial Statements December 31, 2019 and 2018

NOTE H - NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

[1] The NYC Fund for Girls and Young Women of Color:

Established in 2015, expands philanthropic investment for girls and young women of color in NYC. The first of its kind in the United States, this fund envisions a city that offers an opportunity for all girls and young women of color, inclusive of two-spirited, transgender and gender non-binary youth, to succeed economically and socially. It pools money to invest in efforts that promote the well-being and leadership of young women of color as change agents, and partners with communities and other allies to advance equity. As of December 31, 2019 and 2018, the Foundation's cash balances included \$2,276,435 and \$515,513, respectively, of funds maintained on behalf of the initiative, which in accordance with the agreement are held in a segregated fund.

[2] The Fund for the Me Too Movement and Allies:

Established in 2018, support organizations and activists of color working to disrupt and prevent sexual violence and harassment and promote healing in the individual and community level. This fund is focused on investing in organizations led by and for survivors of sexual violence and is announcing a partnership with women's community foundations to expand its national reach.

[3] The Justice Fund:

Established in 2018, invests in community-based and cross-sector solutions that significantly decrease the involvement of women and families in all aspects of the justice system. The Justice Fund is a first of its kind philanthropic partnership engaging in local criminal justice reform leading with a gender and racial equity lens. Key among the priorities is closing Rikers Island and investing in alternatives that promote justice, safety and overall well-being for communities.

During each year, net assets released from restrictions resulted from satisfying the following donor restrictions:

	December 31,		
	2019	2018	
Program:			
Grant-making	\$ 248,186	\$ 165,500	
Girls and Young Women of Color (GYWC)	1,892,819	1,455,750	
Me too movement	973,833	526,000	
Art for justice fund	704,112	241,100	
Other programs	274,865	526,198	
Appropriations from endowment funds	134,544	133,568	
	4,228,359	3,048,116	
Time restrictions satisfied	237,377	231,731	
	<u>\$ 4,465,736</u>	\$ 3,279,847	

Notes to Financial Statements December 31, 2019 and 2018

NOTE I - ENDOWMENT

[1] The endowment:

The endowment consists of five individual funds established for a variety of purposes, consisting of both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowment.

[2] Interpretation of relevant law:

As discussed in Note A[12], NYPMIFA is applicable to the Foundation's institutional funds, including its donorrestricted endowment funds. The Board of Directors adheres to NYPMIFA's requirements.

[3] Endowment net assets at each year-end:

	December 31, 2019				
	With Donor Restrictions				
	Without Donor Restrictions	Amounts Subject to Appropriation	Amounts Held in Perpetuity	Total	
Donor-restricted endowment funds Board-designated endowment funds	\$ - 6,804,985	\$ 1,029,836 	\$ 1,799,595 	\$ 2,829,431 6,804,985	
Total funds	\$ 6,804,985	\$ 1,029,836	<u>\$ 1,799,595</u>	\$ 9,634,416	
	December 31, 2018				
	With Donor Restrictions				
	Without Donor	Amounts	Amounts Held in		
	Restrictions	Subject to Appropriation	Perpetuity	Total	
Donor-restricted endowment funds Board-designated endowment funds	\$ - 5,928,682	\$ 665,483 	\$ 1,799,595 	\$ 2,465,078 5,928,682	
Total funds					

Amounts subject to appropriation represent that portion of allocated investment income, derived from endowment assets held in perpetuity, that have not been appropriated by the Board of Directors for expenditure.

Notes to Financial Statements December 31, 2019 and 2018

NOTE I - ENDOWMENT (CONTINUED)

[4] Changes in endowment net assets at each year-end:

	December 31, 2019			
	With Donor Restrictions			
	Without	Amounts	Amounts	
	Donor	Subject to	Held in	Total
	Restrictions	Appropriation	Perpetuity	Total
Endowment net assets, beginning of year	\$5,928,682	\$ 665,483	<u>\$ 1,799,595</u>	\$ 8,393,760
Investment returns:				
Investment income, net	116,984	48,635	-	165,619
Net realized and unrealized appreciation	1,082,914	450,262	-	1,533,176
		, <u> </u>		<u> </u>
Total investment returns	1,199,898	498,897		1,698,795
Appropriations of endowment assets for				
expenditures	(323,595)	(134,544)		(458,139)
Endowment not prosts and of your	¢ ¢ 004 005	¢ 4 000 000	¢ 4 700 606	¢ 0.034.440
Endowment net assets, end of year	\$ 6,804,985	\$ 1,029,836	<u>\$ 1,799,595</u>	<u>\$ 9,634,416</u>
	December 31, 2018			
		With Donor R	estrictions	
	Without	Amounts	Amounts	
	Donor	Subject to	Held in	Tatal
	Restrictions	Appropriation	Perpetuity	Total
Endowment net assets, beginning of year	\$ 6,630,283	\$ 957,187	<u>\$ 1,799,595</u>	<u>\$ 9,387,065</u>
Investment returns:				
Investment income, net	07.000	10.105		137,655
	97.230	40 425	-	1.57 (133)
-	97,230 (477,570)	40,425 (198,561)	-	
Net realized and unrealized depreciation	97,230 (477,570)	40,425 (198,561)		(676,131)
-	,		- 	
Net realized and unrealized depreciation Total investment returns	(477,570)	(198,561)	- 	(676,131)
Net realized and unrealized depreciation	(477,570)	(198,561)	- 	(676,131)
Net realized and unrealized depreciation Total investment returns Appropriations of endowment assets for	(477,570) (380,340)	(198,561) (158,136)	- 	(676,131) (538,476)

[5] Return objectives and risk parameters:

The Foundation's Board has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce investment earnings for operating activities.

Notes to Financial Statements December 31, 2019 and 2018

NOTE I - ENDOWMENT (CONTINUED)

[6] Strategies employed for achieving objectives:

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total-return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

[7] Spending policy and investment objectives:

The Foundation's Board has established a spending policy of appropriating, for distribution each year 5% of its endowment fund's average fair value (as calculated over the prior 12 quarters through the calendar yearend proceeding the year in which the distribution is planned). This is consistent with the Board's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment returns. The Foundation's Board suspends the spend rate, other than the spending from investment earnings, for any fund that would otherwise be driven underwater by such spending; however, this was not applicable for 2019 or 2018.

[8] Funds with deficiencies:

From time to time, the fair values of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or NYPMIFA may require the Foundation to retain as a fund of perpetual duration. Under the terms of NYPMIFA, the Foundation has no responsibility to restore such decreases in value. There are no such deficiencies as of December 31, 2019 or 2018.

NOTE J - COMMITMENTS AND CONTINGENCY

[1] Lease obligations:

The Foundation entered into an operating lease agreement for office space that began on January 1, 2012 and expires in May 2022. The lease agreement provides for scheduled rent increases and escalations over the lease term, as well as five months of rent abatement.

The Foundation is also obligated under other various non-cancelable operating leases for office equipment.

Minimum future obligations under these lease agreements are as follows:

Year Ending December 31,	Amount
2020	\$ 307,177
2021	304,419
2022	129,823
	\$ 741,419

Rent expense related to the office space for 2019 and 2018 was \$258,272 and \$257,538, respectively.

Notes to Financial Statements December 31, 2019 and 2018

NOTE J - COMMITMENTS AND CONTINGENCY (CONTINUED)

[2] Fund-raising contracts:

The Foundation is obligated under several agreements for fund-raising events to be held subsequent to December 31, 2019.

[3] Other contracts:

In the normal course of its business, the Foundation enters into various contracts for professional and other services, which are typically renewable on a year-to-year basis.

[4] COVID-19:

The extent of the impact of the coronavirus ("COVID-19") outbreak on the operational and financial performance of the Foundation will depend on the continued future developments, including the duration and spread of the outbreak and related travel advisories and restrictions and the impact of COVID-19 on overall availability of contributions towards the Foundation's programs, all of which are highly uncertain and cannot be predicted. If contributions towards the Foundation's programs are impacted for an extended period, results of operations may be materially adversely affected.

NOTE K - CONCENTRATION OF CREDIT RISK

The Foundation maintains its cash in high-credit-quality financial institutions in amounts which, at times, may exceed federally insured limits. The Foundation has not experienced any losses in such accounts, and management believes that the Foundation is not exposed to any significant risk of loss due to the failure of the financial institutions.

NOTE L - LIQUIDITY AND AVAILABILITY OF RESOURCES

The following reflects the Foundation's financial assets as of the statements of financial position date, reduced by amounts not available for general use within one year because of contractual or donor-imposed restrictions or internal designations.

Notes to Financial Statements December 31, 2019 and 2018

NOTE L - LIQUIDITY AND AVAILABILITY OF RESOURCES (CONTINUED)

The Foundation's financial assets available within one year of the statements of financial position date for general expenditure (including scheduled grant payments) are as follows:

December 31,	
2019	2018
\$ 9,249,206 9,962,429 9,490,037	\$ 9,019,958 12,524,042 8,279,889
28,701,672	29,823,889
(7,198,302) (901,494) (1,799,595)	(7,261,000) (1,328,494) (1,799,595)
(9,899,391)	(10,389,089)
(6 904 995)	(5,928,682)
	\$ 13,506,118
	2019 \$ 9,249,206 9,962,429 9,490,037 28,701,672 (7,198,302) (901,494) (1,799,595)

Liquidity policy:

The Foundation's policy is to structure its financial assets to be available for its general expenditures, liabilities and other obligations as they come due. Additionally, the Foundation has Board designated net assets without donor restrictions that, although the Foundation doesn't intend to spend for purposes other than those identified, could be used to help manage unanticipated liquidity needs, if needed.

NOTE M - SUBSEQUENT EVENT

Subsequent to year-end, the Foundation received a Paycheck Protection Program Loan in the amount of approximately \$556,000.